

LABOR RATE SCHEDULE North America

United States – Mexico – Canada

Arranged and invoiced by Express Scale Parts, contact Roger Gardner, phone 913-441-4787 ext 224

FOR DOMESTIC INSTALLATION AND TRAINING SERVICES

We consider technically skilled employees to be amongst our most valuable asset, as such, require that their time investment in any customer service endeavor, must be an income producing opportunity comparable to that of which exists if an employee were to remain inside at our plant. The following rates apply to field technical services.

SERVICE RATE CHARGE

*Per Day Charge Technical Service Representative **\$600**. Per work day (**Not to exceed 8 work hours**). Additional hours will be billed at \$112.50 hour.

*Additional 50% charge will be added for Saturday, Sunday, and Holiday Service performed.

TRAVEL TIME: Billed at the normal daily service rate.

EXPENSES

*Travel Expenses: All expenses incurred for technician to travel between ESP to job site, job site to and from lodging, and any other travel that may be required in connection with the job.

*Other Expenses: All expenses for meals (3 per day) and lodging at mutually agreed upon accommodations.

*Actual costs plus 10% for handling will be charged. Customer may choose to pay direct for accommodations and other expenses when possible to avoid the handling charge.

*If it is needed for our technician to drive to the customer’s location, the rate of .65 cents per mile is charged to the customer.

*Our technician is required by company policy to contact our office on a daily basis.

SHIPPING EXPENSE: Cost of shipment for equipment or parts to and from customer location.

Millwright work, electrical and or pneumatic service, and welding are services we are not licensed to perform and is not included in our scope of work. This work is required to be completed prior to the arrival of ESP service personnel. Product should be on hand so that training can take place with the customer while the technician is on site.

I agree to these terms and conditions.

Name (print please)

Signed

Title

Company Name

Purchase Order #

Date

LABOR RATE SCHEDULE International
(Other than Canada and Mexico)

Arranged and invoiced by Express Scale Parts, contact Roger Gardner, phone 913-441-4787 ext 224

FOR INTERNATIONAL INSTALLATION AND TRAINING SERVICES

We consider technically skilled employees to be amongst our most valuable asset, as such, require that their time investment in any customer service endeavor, must be an income producing opportunity comparable to that of which exists if an employee were to remain inside at our plant. The following rates apply to field technical services.

SERVICE RATE CHARGE

*Per Day Charge Technical Service Representative **\$750**. Per work day (**Not to exceed 8 work hours**). Additional hours will be billed at \$140.00 hour.

*Additional 50% charge will be added for Saturday, Sunday, and Holiday Service performed.

TRAVEL TIME: Billed at the normal daily service rate.

EXPENSES

*Travel Expenses: All expenses incurred for technician to travel between ESP to job site, job site to and from lodging, and any other travel that may be required in connection with the job.

*Other Expenses: All expenses for meals (3 per day) and lodging at mutually agreed upon accommodations.

*Actual costs plus 10% for handling will be charged. Customer may choose to pay direct for accommodations and other expenses when possible to avoid the handling charge.

*If it is needed for our technician to drive to the customer's location, the rate of .65 cents per mile is charged to the customer.

*Our technician is required by company policy to contact our office on a daily basis.

SHIPPING EXPENSE: Cost of shipment for equipment or parts to and from customer location.

Millwright work, electrical and or pneumatic service, and welding are services we are not licensed to perform and is not included in our scope of work. This work is required to be completed prior to the arrival of ESP service personnel. Product should be on hand so that training can take place with the customer while the technician is on site.

I agree to these terms and conditions.

Name (print please)

Signed

Title

Company Name

Purchase Order #

Date